



SAXONY-ANHALT

Investment and Marketing  
Corporation

SAXONY-ANHALT /// GERMANY

# WE GROW CHEMISTRY IN PARKS.



## THE CHEMISTRY IS RIGHT.



/// A glowing example of a successful, large investment: refinery of Total in Leuna

### Saxony-Anhalt forms the heart of the Central Germany based chemistry triangle and is one of the most attractive sites for the chemical industry worldwide.

**Saxony-Anhalt is home to many international renowned chemical companies.** Innovative products which change the world are produced here every day. The LANXESS group in the ChemiePark Bitterfeld-Wolfen produces mono-disperse ion-exchange resins in the most modern plant. In 2011 the new plant for membrane filtration technology opened to provide clean water.

The German-Japanese Joint Venture Hi-Bis GmbH also located in Bitterfeld produces special bisphenols used by Bayer AG to manufacture heat resistant plastic for the automotive sector and for the electronic industry.

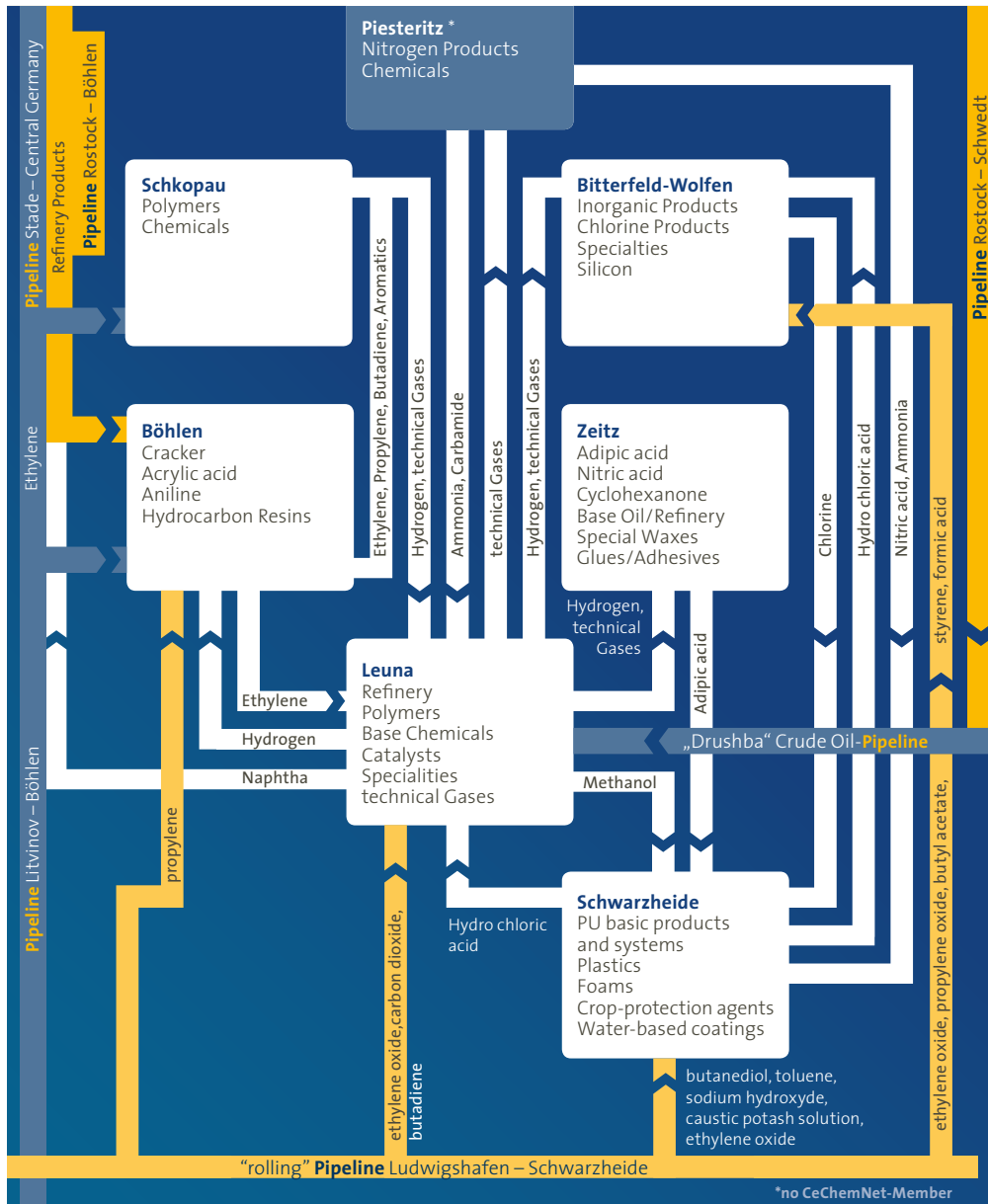
Puralube Deutschland GmbH, located at the Chemie- und Industriepark Zeitz, operates the world's first industrial scale plant for manufacturing high quality base oils by using recycled waste oil.

At the Chemiepark Leuna, the Linde Group operates its biggest site for gases worldwide. In addition, almost all European Linde air separation plants are also controlled from here. The production sites of The Dow Chemical Company in Schkopau, Leuna, Teutschenthal and Böhlen supply chemical base materials and heavy-duty base chemicals for a wide range of applications such as plastics, paints and adhesives.

Germany's largest producer of urea and ammonia SKW Stickstoffwerke Piesteritz GmbH, is located at the Agro-Chemie Park Piesteritz. Their products enable both healthy plant growth and high crop yields.

#### THE CHEMICAL INDUSTRY IN FIGURES (2010)

- /// 5.16 billion Euro turnover
- /// 11,000 employees
- /// 40 % export rate
- /// 5 chemical parks
- /// 15 research centres



## INCENTIVES AND FINANCING

### GRANTS

#### Investment

- /// Highest EU subsidy rate
- /// Up to 50 % for small companies
- /// Up to 40 % for medium-size companies
- /// Up to 30 % for large companies

#### Research and Development

- /// Development of new products and processes
- /// Support for single projects and joint projects
- /// Up to 80 % for industrial research
- /// Up to 60 % for experimental development

#### Personnel

- /// Up to 50 % for the training of personnel
- /// Free, customised training, practice-oriented at the future workplace

### LOANS

- /// For the advance financing of orders
- /// For product development as well as research and development

### GUARANTEES

- /// Cover up to 70% of bank loans

### EQUITY CAPITAL

- /// Capital strengthening through straight-equity, convertibles and mezzanine partnerships

/// Systematic supply: feedstock integration of the CeChemNet sites Bitterfeld-Wolfen, Leuna, Schkopau/Böhlen, Zeitz and Schwarzheide

**Leuna, Bitterfeld-Wolfen, Schkopau, Zeitz and Piesteritz became role models for the chemical industry with the idea of the chemical parks which originated here.**

**In Central Germany's chemical parks,** companies receive a diverse range of services from one hand: from the necessary infrastructure to IT and logistics services up to the safety management and the training of specialist staff. This means that right from the start, you can fully concentrate on your core business. The close-mesh feedstock integration between the chemical sites Bitterfeld-Wolfen, Leuna, Schkopau/Böhlen, Zeitz, Piesteritz and Schwarzheide ensures the fast and easy availability

of raw materials and auxiliary materials. In this way, efficient value chains between the companies are enabled.

Today, the success story of the chemical parks in Saxony-Anhalt is being continued further. With the profile as "knowledge sites" through the settlement of research institutes and think tanks, an alliance of innovative sites is emerging, each site having its own set of core competences.

## FUTURE SUPPLY OF RAW MATERIALS

In Saxony-Anhalt, chemistry is being reinvented. At the **Fraunhofer Centre for Chemical-Biotechnological Processes CBP** in Leuna, scientists and more than 60 partners from the "BioEconomy"-cluster develop processes and applications to utilize renewable resources on an industrial scale. The development of an alternative raw material base for the chemical industry will reduce the dependency on crude oil and natural gas and create considerable competitive advantages for the companies.

# A SITE WITH POTENTIAL.

## THE MOST IMPORTANT REASONS TO INVEST IN SAXONY-ANHALT:

### /// Central German Chemical Triangle:

the chemicals and plastics industry's traditional and innovative site in the centre of Europe.

/// **Raw Materials:** companies benefit from the feedstock integration and material-specific know-how at the chemical sites.

/// **Efficiency:** the chemical park concept supports and facilitates concentration on the core business.

/// **Industrial Sites:** excellent connection to the European transport network (road, rail, air, pipeline).

/// **Highly qualified and flexible workforce:** education and advanced training programmes at universities and vocational schools in partnership with the industry.



## YOUR PARTNER FOR

- /// site selection
- /// subsidy and financing issues
- /// permitting assistance
- /// full line project management

All inquiries are kept strictly confidential.  
Our services are free of charge for you!

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